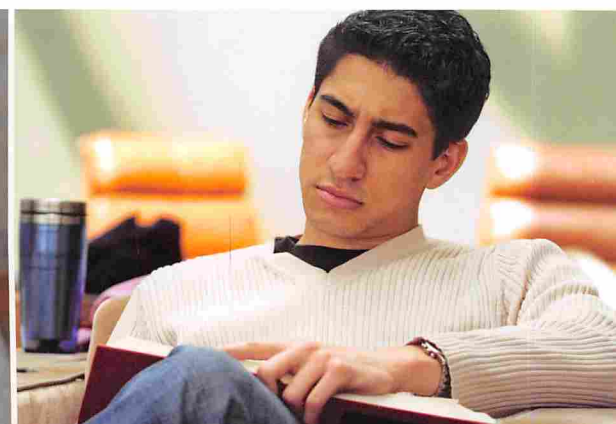
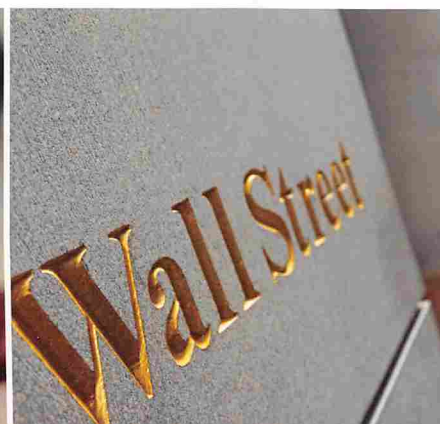




COLUMBIA LAW SCHOOL

merging law & business



contents

1 WELCOME

2 CURRICULUM: COURSE HIGHLIGHTS

12 COLUMBIA THREE-YEAR J.D./M.B.A. PROGRAM

15 STUDENTS: BUILDING A RÉSUMÉ OF EXPERIENCE

17 CENTERS OF SCHOLARSHIP

21 GRADUATES: MERGING LAW AND BUSINESS

28 COLUMBIA BUSINESS LAW FACULTY

32 JOIN IN THE CONVERSATION

*If the study of commerce at the intersection of
business and law is what interests you,
Columbia Law School offers unparalleled opportunity.*

what interests you?

This question should lead you to the many opportunities afforded by studying business law at Columbia. We offer a range of courses that is second to none and a faculty that is the best in the nation. Columbia Law School professors are giants in the field of business law, and they have developed innovative and practical courses that prepare students to succeed in both law and business.

Professor Robert J. Jackson Jr., for example, brings a unique perspective to his **Corporations** course. A former adviser to the U.S. Treasury, Jackson walks law students through the inner workings and regulatory responsibilities of corporations, so they can be better advisers to corporate clients. Harvey R. Miller '59, one of the nation's leading bankruptcy experts, teaches **Corporate Reorganization and Bankruptcy**. And Professor Merritt B. Fox is just one of several law professors who team up with colleagues at Columbia Business School to design interdisciplinary courses such as **Capital Markets Regulation**.

At Columbia, the outstanding business law curriculum does not stand alone. It is fortified by a breadth of offerings in collaboration with Columbia

Business School on such topics as international financial markets; innovations in contract law; investment, ownership, and control in the modern corporation; and how scholarship at the intersection of business and the law can address complex challenges in public policy. Programs and events in these and other areas attract attorneys, academics, judges, government officials, and others to campus on a daily basis.

The Law School's academic endeavors are backed by our Office of Career Services and Professional Development, the staff of which provides career counseling, as well as panels and workshops that cover the interview process, résumé writing, assessment of potential employers, and advice about summer positions.

A Columbia J.D. or accelerated J.D./M.B.A. helps graduates branch out into a wide variety of satisfying careers. Our alumni are law firm partners and general counsels at corporations such as Microsoft, Gucci, Goldman Sachs, and Citibank. They also serve as CEOs at companies they have grown and nurtured.

We invite you to take a close look at this booklet, which describes our business law program in greater detail, and then decide what interests you. Chances are you will find it here at Columbia Law School.

curriculum: course highlights

Columbia Law School's business law curriculum reflects the global and interdisciplinary nature of law and economic activity. On the cutting edge of scholarship, faculty members are also engaged on the front lines at home and abroad as consultants to law firms, corporations, governments, and international regulatory bodies. Their work expands the role of law and seeks to remedy the most pressing challenges facing today's global marketplace.

Columbia Law School's location in New York City—a world financial and commercial center—is also an essential source of our intellectual firepower, our global vision, and our pragmatic approach to business law. Joining our distinguished full-time faculty as lecturers in law are expert practitioners from the city's legal and business sectors, who engage students in the real-world dynamism that they bring to the classroom.

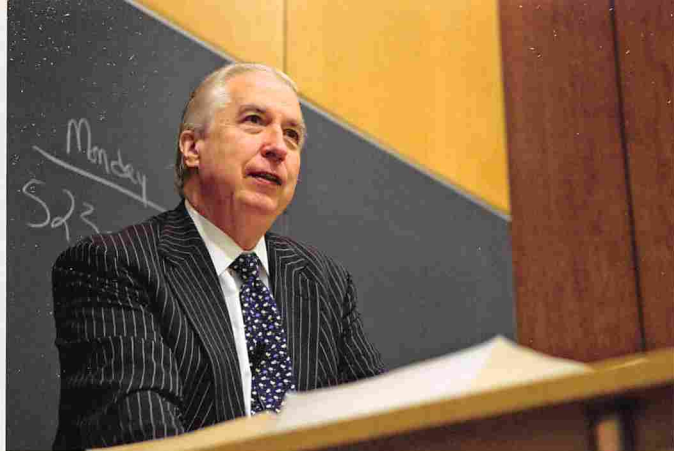
Professor Jeffrey N. Gordon



Many of these expert practitioners lead the classes and seminars developed by Columbia Law School's **Charles Evans Gerber Transactional Studies Center**. Whereas many young lawyers must learn the skills required for transactional practice on the job, students enrolled in these courses gain the advantage of developing these skills in the classroom. As they draft, negotiate, and analyze real-world business transactions, students learn both the art and practice of being a successful business lawyer.

The vast resources of Columbia University further enrich the opportunities for cross-disciplinary study. Students are encouraged to take advantage of classes offered throughout the University, and the Law School collaborates on many innovative courses and research projects with Columbia Business School, Columbia's School of International and Public Affairs, and the Department of Economics in Columbia's Graduate School of Arts and Sciences.

This ability to leverage the resources of a preeminent university has immeasurable benefits for students interested in an education that merges law and business. With Columbia Business School, we have established the **Columbia Three-Year J.D./M.B.A. Program**. Students now have options for both an accelerated and a traditional four-year J.D./M.B.A. program. Through the close collaboration of both schools, several pioneering centers have also been established, such as the **Richard Paul Richman Center for Business, Law, and Public Policy**.



Professor John C. Coffee Jr.

In the next few pages, we highlight several courses and seminars. To explore the full range of learning opportunities, we encourage you to visit our website at law.columbia.edu/courses.

Black Letter Law/White Collar Crime

This is one of many classes that veer from traditional law school norms—where casebooks are primary and the law seems far removed from the real world. To help students understand how conflicts of interest can trigger crimes, this popular course examines high-profile corporate scandals, such as the Enron and Madoff cases. The course is co-taught by John C. Coffee Jr., one of the nation's most cited experts on white-collar crime, and The Hon. Jed Rakoff, a U. S. District Court judge for the Southern District of New York.

“These are not just criminal prosecutions, but major crises in corporate governance,” Coffee says. As the course progresses through the substantive law, students are asked to consider: What is the role of a lawyer advising a corporation? And, as public morality shifts, should lawyers apply yesterday's moral code to today's world?

A Revolution in Legal Education

In the wake of the financial crisis and new realities in financial regulation, corporations have a critical need for regulatory expertise—and that requires lawyers to master both the content of the law and the complex web of agencies that enforce these laws. At the forefront of this intersection of business and administrative law, Columbia Law School offers a host of courses about the legal framework of the financial markets and the institutions that give rise to systemic risk.

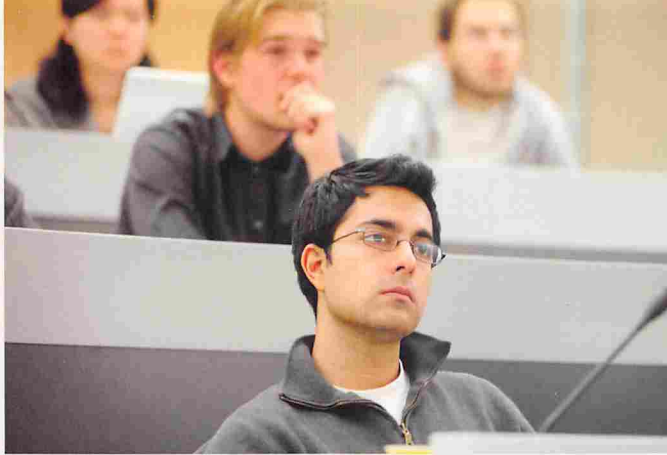
For example, in *The Architecture of Financial Regulations*, a seminar designed by Associate Professor Kathryn Judge, students learn about the regulatory institutions that influence the world's capital markets and analyze why they failed to prevent one of the world's worst economic downturns.

Margaret Tahyar '87, a partner at Davis Polk, teaches *The Regulation of Systemic Risk: Financial Institutions and the Challenge of Too Big to Fail*. “Brand new specialties are being born, and young lawyers will have a chance to make a real impact right away,” says Tahyar.



Associate Professor
Kathryn Judge

“This interdisciplinary approach is a perfect way to prepare students for the job market,” says Professor Jeffrey N. Gordon, who teaches related courses. “It's not just an abstract subject. There is real-word application.”



In his seminar, **Advanced Securities Regulations**, Coffee also addresses the ethical and legal obligations of lawyers as he engages students in scholarship and debate regarding current issues in securities litigation.

Corporate Reorganization and Bankruptcy

“In a society that encourages credit, there has to be an escape valve for failure. That is what corporate reorganization and bankruptcy provide,” says **Harvey Miller ’59**, a partner at Weil, Gotshal & Manges, and a leading national bankruptcy expert.

This course addresses the issues that result from operational stress, the options available to a distressed business, the requirements under the Bankruptcy Code, and related ethical issues. It goes well beyond a basic course in bankruptcy, offering a broad perspective that encompasses all of commerce and industry.

Miller assigns students to play the roles of directors, officers, and creditors, who negotiate with each other and the professor. He enlivens the course by discussing current situations being reported in the media.

“Where you have the possibility of business failure, it ripples through the whole community,” says Miller. “It is really a socio-legal-economic subject matter, which makes it very interesting.”

The Corporation in Modern Society

This advanced seminar focuses on the principal legal and economic questions facing major corporations and financial markets today, including corporate governance, shareholder democracy, global and domestic regulatory reform, and the role of the U.S. Security and Exchange Commission (SEC). The seminar is co-taught by Professor **Harvey J. Goldschmid ’65**, former commissioner of the SEC, and **Ira M. Millstein ’49**, a senior partner at Weil, Gotshal & Manges and an adjunct professor at both Columbia Law School and Columbia Business School.

Deals

A cornerstone of the Law School’s **Charles Evans Gerber Transactional Studies Center**, the Deals course provides students with an inside look at deal-making, while challenging them to think and work like a transactional lawyer.

Professor Ronald J. Gilson



After learning how to analyze mergers, acquisitions, financings, and the like, students dive into documents from recent transactions. Classes often include guest appearances by attorneys involved in the transactions under discussion. Students enrolled in recent Deals courses have examined movie financings, acquisitions in China, and pharmaceutical joint ventures. Developed by Professors Ronald J. Gilson and Victor P. Goldberg, the course has also been taught by Professors Ronald Mann and Avery W. Katz.

The goal behind Columbia Law School's transactional studies program is to provide graduates with the background and experience they will need to succeed in a more difficult economy, where the ability to understand the economics of a deal, as well as its legal structure, will set them apart. "We can show that transaction structure creates value," Gilson says, "and we can give students a set of skills to do that."

Deals Litigation

The Deals Litigation Seminar presents an unusual twist on a familiar topic: how the prospect of mergers and acquisitions litigation shapes the terms of deals and how litigation can be used as a tool to achieve corporate objectives. Also offered through the Charles Evans Gerber Transactional Studies Center, the seminar is taught by William Savitt '97, a partner at Wachtell, Lipton, Rosen & Katz.

The seminar blends doctrinal analysis with the practical aspects of litigating deal disputes. Using case studies, students assume the role of litigators in



various types of M&A transactions, such as a hostile takeover. Drawing on both case law and actual litigation practice materials, students advise on deal terms, devise litigation strategy, write brief sections, and argue their positions.

"Corporations are increasingly subjected to difficult, complex litigation challenges," says Savitt, "so there is a real need to educate students about what's going on in the relevant world."

Deals Workshops

The Charles Evans Gerber Transactional Studies Center also offers a series of Deals workshops. Providing a detailed look into deal structuring and negotiation in a complex regulatory environment, these workshops are taught by high-profile practitioners.

In *The Art of the Deal: Mergers and Acquisitions*, Trevor S. Norwitz '90 LL.M., and Igor Kirman '96, partners at Wachtell, Lipton, Rosen & Katz, bring a taste of Wall Street deal-making into the classroom. They present a broad curriculum, covering deals from public company mergers to private-asset and stock purchases. Using examples from their own sophisticated M&A



Professors Katharina Pistor and Curtis J. Milhaupt '89

practice, the law partners create simulated negotiations, with student teams drafting and negotiating agreements, and Norwitz and Kirman acting as clients.

"We help students decide whether transactional work is for them and enable them to hit the ground running when they start," Norwitz says.

The **Real Estate M&A and Restructuring Deals Workshop** is taught by **Gilbert Menna** and **Yoel Kranz**, partners at Goodwin Procter. This workshop provides students with the legal, business, financial, and transactional skills to become consummate dealmakers in the high-stakes arena of commercial real estate.

In the **Tax Deals Workshop**, students develop analytical, drafting, and negotiating skills while learning about the role of the tax lawyer in a variety of M&A deals. The workshop is taught by **Gary Mandel**, a partner at Simpson Thacher & Bartlett, who helps students understand the impact that taxes have on deals.

Other Deals Workshops are taught by **Alexandra D. Korry**, **Stephen M. Kotran**, **Melissa Sawyer**, and **Krishna Veeraraghavan**, partners at Sullivan & Cromwell; **Arthur**

S. Kaufman '71, former partner and of counsel at Fried Frank; **Christopher Mayer**, former partner and senior counsel at Davis Polk; **James B. McHugh**, former vice president and associate general counsel at Goldman Sachs; **Ilan Nissan**, a partner at Goodwin Procter; and **Scott Semer '97**, a partner at Davies Ward Phillips & Vineberg.

Environmental Issues in Business Transactions

Corporations incur enormous costs complying with environmental requirements, remediating contaminated properties, and defending toxic tort litigation. Environmental costs and liabilities can affect stock value, impact the cost of capital, and influence corporate structures and decision-making on a wide range of business issues seemingly unrelated to environmental protection.

In this seminar, **Matthew Morreale '97**, a partner in the corporate department of Cravath, Swaine & Moore, and **Ken Rivlin**, head of Allen & Overy's global environmental and regulatory law group, introduce students to the far-reaching consequences of environmental laws in the business world.

Presented with a hypothetical transaction, students analyze, discuss, and draft client notes on tactics and strategies for addressing real-life business risks presented by the contemplated deal. As the capstone exercise, students participate in a mock negotiation at the offices of Cravath, Swaine & Moore or Allen & Overy to finalize the terms of the deal.

Financial Crises and Regulatory Reform

One of many interdisciplinary collaborations, this course is co-taught by Columbia Law School Professor Jeffrey N. Gordon and Columbia Business School Professor Patrick Bolton. “We look at the pattern of financial crises, plural, which have been recurrent over a long period of time,” Gordon explains, “and also at the pattern of regulatory reforms, which, in trying to address the causes of the immediate crisis, may set frameworks in which the next crisis may occur.”

The course analyzes the many legal issues at play in financial regulation, as well as the economic and historical underpinnings of financial instability. Such an approach, Gordon says, offers students a way to understand the recent crisis, and the resulting Dodd-Frank regulations that came out of it, but it goes further than that. “It’s really about bringing an interdisciplinary perspective to bear to see deeper into how the system works,” he says.

In another course, **Advanced Corporate Law: Mergers and Acquisitions**, Gordon examines the phenomenon of corporate acquisitions from financial and transactional perspectives.



“Good transactional lawyering creates value,” says Gordon. “Lawyers who can see the matter from the client’s financial and strategic perspectives, and who also bring a sophisticated understanding of the legal alternatives and constraints, invariably make a significant contribution.”

Gordon often picks a current merger or acquisition and, with the class, follows press accounts of strategic choices being made day by day. “I want to show students: ‘This could be you dealing with this problem,’” he says. “‘What would you do?’”

International Banking and Financial Law

Nicholas Kourides ’71, deputy general counsel for American International Group, Inc., and Paul L. Lee, a partner with Debevoise & Plimpton, provide an insider’s view into the world of international banking. Beginning with the basics of U.S. banking law, the seminar moves on to discuss European Union banking law and international governmental groups involved with banking. It also addresses e-commerce and e-banking; derivatives and how they are used globally; corporate finance; and conflicts of interest.

Students receive case studies one class period prior to discussion, when they are divided into groups and presented with questions fired off by the instructors. The class often includes LL.M. candidates who have practiced banking law or worked in agencies that regulate banking in their home countries.

“The LL.M. students’ approaches to banking issues adds to the richness of the exchange of views,” says Kourides. “The seminar is rather nontraditional. The point is not just to teach black-letter banking law, which is very complex and abstract, but to provide case studies that illustrate the application of banking laws to real-life situations.”

Law and Development

Over time and across countries, different approaches to law and development can have very different impacts on finance, property, labor and environmental concerns, the status of women, and the structure of the judiciary. In this course, taught by Professor **Katharina Pistor**, a leading authority on the interplay among law, sovereign states, and the global financial system, students examine the varied roles that law and legal institutions play in economic, social, and political development. The course introduces current theories and policy debates and asks students to critically question the practical application and very foundation of these theories.

Pistor also provides students with a closer look at the role of multilateral organizations—including the IMF, the World Bank, and the WTO—as agents of legal and institutional change, especially in the aftermath of the global financial crisis.

Law and Economics

The Fred Dunbar Colloquium in Law and Economics engages students in contemporary debates and exposes them to the most current research in the field. After students read, discuss, and critique the working paper of a leading scholar, the author joins a session to discuss the paper with students, law faculty, and other members of the Columbia University community.

For students interested in an academic career, this is a great introduction to leading scholarship on the frontier of law and economics. For others, the seminar offers an exciting venue to apply economic theories to current legal problems and other issues of law and policy.

Law, Economics, and Regulation of Executive Compensation

In this course on executive compensation, Professor **Robert J. Jackson Jr.** makes good use of what he learned in his role as deputy to Kenneth R. Feinberg, the Obama administration’s former special master on executive

Professor Robert J. Jackson Jr.



compensation. “Before I went to Washington, I wasn’t focused on policymaking, and I saw this enormous gap between what’s required to regulate financial institutions and the skills that lawyers have,” Jackson says. “I experienced a fundamental shift in the way that I looked at the world. Those divisions between public and private law, to the extent they were ever real, they aren’t anymore.”

In the executive compensation class, Jackson pushes students to take part in the regulatory process: Instead of requiring them to submit a final academic paper, he asks students to write to the SEC explaining how it should develop some aspects of the executive compensation rules in Dodd-Frank. “They work in groups, and develop consensus about the right choice,” Jackson says. “If I learned anything about policymaking in Washington, it was that you have to make compromises.”

Jackson also co-teaches a course on **Investment Banking** with Zack Friedman ’06, of the global advisory and investment firm Henley Partners. Drawing on their corporate world backgrounds, Jackson and Friedman use specific transactions to illuminate the investment banker’s role in deal-making, capital-raising, and corporate restructurings. There is no final exam. The professors evaluate students on problem sets that reflect an investment banker’s actual work.

Unveiling the World of Antitrust

In the past two decades, antitrust laws have proliferated in countries around the world—despite this fact, understanding of what prompted countries to adopt the laws, or how they have evolved across years and jurisdictions, is limited.

Professor **Anu Bradford**, an expert in antitrust and international economic law, hopes to change that with an ambitious project to collect, quantify, and analyze the world’s antitrust laws and enforcement trends. Bradford’s study also will illuminate the relationship between trade and antitrust, including how the interaction between the two can fuel or curtail trade protectionism.

Bradford assembled a team of approximately 30 J.D. and LL.M. Columbia Law School students to assist her in data collection and analysis. The project has benefited from the international composition of the Law School’s student body, especially among LL.M.s. When statutes need to be translated—from Arabic, Spanish, French, or Georgian, say—LL.M. students have volunteered for the task.

“The students’ work has been invaluable,” says Bradford. For the students, the project has already been a success, offering them the chance to perform research alongside a leading expert in the field.



Professor Anu Bradford

Private Investment Funds

It is not often that Columbia Law School students have the opportunity to invest \$100 million of the University's several-billion-dollar endowment in private equity. So they need to undertake careful research, looking deeply into the integrity and track record of the investment manager seeking their capital.

The seminar on **Private Investment Funds** offers students such a scenario, in which a real private equity firm pitches its investment fund to the class, which plays the role of Columbia trustees.

Michael Nissan, a partner with Weil, Gotshal & Manges, begins with an overview of private equity and hedge funds. Then the seminar delves into legal areas such as securities law and taxation, as well as regimes of regulation and how funds obtain exemption from them.

"Where the students really have fun," says Nissan, "is when they come into the Weil, Gotshal offices, are put in teams of 'limited partners' and 'general partners,' and negotiate against each other on the very issues they wrote their papers on."



Professor Alex Raskolnikov

Taxation of Financial Instruments

Very few law schools offer courses on such topics as derivatives and contingent swaps, because few lawyers understand the topic well enough to teach them. This course examines not only the tax treatment of familiar investments such as common stock and fixed-rate debt, and of traditional derivatives such as options and forwards, but also explores the host of new financial instruments that have emerged over the past two decades, including contingent debt, contingent swaps, prepaid forwards, and others. These innovative instruments raise novel tax questions while offering taxpayers new ways to reduce tax liability. The government has responded with new tax regimes, adding considerable complexity to the evolving body of tax law.

"Financial innovations can lead to outrageous abuse, but can also provide a valuable business function," says tax law specialist Professor Alex Raskolnikov. "Attempts to walk the fine line are mind-numbingly complex."

For a complete listing of courses, visit law.columbia.edu/courses.

Lectures

Advanced Corporate Law
 American Contract Law
 Antitrust and Trade Regulation
 Bankruptcy Law
 Capital Markets Regulation
 Commercial Finance
 Contracts
 Corporate Finance
 Corporate Taxation
 Economic Analysis of Law
 European Tax Law
 Federal Income Taxation
 Financial Statement Analysis and Interpretation
 Indian Business Law
 International Finance: Law, Money, and Banking in the Global Economy
 International Financial Transactions
 International Securities Regulation
 International Taxation
 International Trade Law
 Labor Law
 Partnership Taxation
 Property
 Real Estate Finance
 Real Estate Transactions
 Regulation of Financial Institutions
 Secured Transactions
 The Media Industries: Public Policy and Business Strategy
 Transnational Litigation and Arbitration

Seminars

Advanced Contracts:
 A Legal and Economic Approach
 Advanced International Commercial Arbitration
 Advanced Securities Regulation
 Cross Border Transactions in Emerging Markets
 Derivatives Law and Regulation
 Entrepreneurship
 European Banking and Finance
 European Financial Regulation
 Extractive Industries and Sustainable Development
 Insurance Law
 International Business and Investment Transactions with China
 International Business Transactions in Latin America
 International Economic Migration
 International Investment Arbitration
 International Securities Regulation
 Issues on Global Regulatory Reform
 Korean Legal System in the Global Economy
 Labor Rights in a Global Economy
 Law and Economics
 Law and Sports
 Law and the Film Industry
 Law and the Music Industry
 Negotiation Workshop
 Securities Regulation
 Strategic International Commercial Transactions
 Transnational Business and Human Rights



Professor Harvey J. Goldschmid '65

Colloquia

Contracts and Economic Organization
 Law and Economics
 Tax Policy

Journals

Columbia Business Law Review
Columbia Journal of Tax Law

Joint Degree Programs

Columbia Three-Year J.D./M.B.A.
 Columbia Four-Year J.D./M.B.A.

International Double Degree Programs

J.D./Master in Global Business Law
 J.D./LL.M.
 J.D./LL.B.

For internships, clinics, and additional international study opportunities, see pages 15 and 16.

columbia Three-year J.D./M.B.A. Program

As technological innovation and globalization add to the rigors of doing business, leaders must meet the challenges arising from complex, multinational paradigms. The **Columbia Three-Year J.D./M.B.A. Program** enables students to master issues that span various fields of study while at the same time teaching them to lead creatively and effectively—not only in the global fields of business and law, but also at their intersection.

Highly motivated students who seek a rigorous education in both law and business, and who wish to enter the job market a year earlier than allowed by traditional joint degree programs, can earn degrees from both Columbia Law School and Columbia Business School in just three years. The **Columbia Three-Year J.D./M.B.A. Program** offers select students an accelerated course of study that benefits from the expertise of two preeminent

faculties. The New York City-based program features innovative course offerings and experiential learning opportunities supplemented by the power of two global alumni networks.

Two Powerful Faculties Combine Forces

Through their influential scholarship and active engagement, the faculties of Columbia Law School and Columbia Business School have long been recognized as leaders in their respective fields—driving pathbreaking developments in both law and business. Faculty members from both schools collaborated to create the **Columbia Three-Year J.D./M.B.A. Program** and to shape its curriculum. Beyond simply offering a set of functional skills, the program's curriculum provides an education that lasts, and evolves, over a lifetime.

A strong foundation curriculum in both business and law, plus a unique series of courses created and jointly taught by faculty members from both schools, provides students with cutting-edge insights into law and business theory, policy, and practice. For example, **Capital Markets Regulation** is taught jointly by Professor Merritt B. Fox of Columbia Law School and Professor Lawrence Glosten of Columbia Business School.

The law and business faculties also join forces on pioneering research that they share with students in the classroom. Professors Fox and Glosten are co-directors of the **Program in the Law and Economics of Capital Markets**. With Columbia Law School Professor Jeffrey N. Gordon, Fox also co-directs the **Center for Law and Economic Studies**, a collaboration with the Business School and the Department of Economics in Columbia's



Graduate School of Arts and Sciences. Robert E. Scott, the Alfred McCormack Professor of Law, and Patrick Bolton, the Barbara and David Zalanick Professor of Business, co-direct the Center for Contract and Economic Organization.

Building a Team and Future Network

Those participating in the program become part of a close-knit group of Columbia Three-Year J.D./M.B.A. students and full members of both the Law School and Business School communities.

Students spend the first year of the program in residence at Columbia Law School, enrolled in the foundation curriculum. Students participate in the Law School's orientation and then begin first-year classes together with the entering J.D. class. During the second semester, students may choose from a selection of electives that varies from year to year.

The second year of the program is spent in residence at Columbia Business School. Students participate in orientation at the Business School and are placed on a learning team of entering M.B.A. students from diverse professional backgrounds. Team members then complete most of their core courses together. The fall semester is composed entirely of core requirements, while the spring semester allows students to choose courses from the Business School's "flexible core," as well as at least two electives.

The third year of the program is spent in residence at Columbia Law School, with participants enrolling in a mix of law electives, business electives, and courses cross-listed by both schools. The program also provides

Innovation in the Classroom

Another example of the curricular innovation that results from faculty teamwork is **Capital Markets Regulation**. A joint offering of the Law School and Columbia Business School, the course



Professor Merritt B. Fox,
Columbia Law School

is taught by **Merritt B. Fox**, the Michael E. Patterson Professor of Law and the NASDAQ Professor for Law and Economics of Capital Markets, and **Lawrence Glosten**, the S. Sloan Colt Professor of Banking and International Finance at Columbia Business School.

Capital markets, such as the New York Stock Exchange and NASDAQ, perform important social functions: providing liquidity for investors and incorporating information into prices, which in turn serve as vital guides to real economic activity. Their success is, in large part, determined by the rules governing the persons who operate, or trade in, these capital markets.

Professors Fox and Glosten lead students through an



Professor Lawrence Glosten,
Columbia Business School

examination of domestic and transnational capital market institutions and provide them with a foundation in the economic theory of how capital markets operate, as well as an understanding of the incentives that motivate the various players in these markets.

students with the flexibility to take three or four law courses in other disciplinary areas outside of business law, and to take Columbia Business School electives in areas unrelated to business law.

The Fast Track to Expanded Career Opportunities

The Columbia Three-Year J.D./M.B.A. Program is specifically designed to encourage students to fully explore the academic, networking, and career opportunities in both fields. Our New York City location provides an unparalleled opportunity to engage the legal and business worlds as a student and as a colleague—through guest lectures, externships, internships, and summer work, as well as through seminar courses taught by leading practitioners. Students also benefit from the powerful Columbia alumni networks in both law and business, which provide worldwide access to trailblazers across industries and disciplines.

Both Columbia Law School and Columbia Business School have active career management and professional development offices. Students in this program can take advantage of both starting in their very first year.



Professor Robert E. Scott

To Learn More

Students must apply simultaneously to both Columbia Law School and Columbia Business School, and must indicate on their applications that they are interested in applying to the **Columbia Three-Year J.D./M.B.A. Program**. Additional application requirements and important contacts for academic guidelines, admissions, financial aid, and career services can be found online at law.columbia.edu/three-year-jd-mba.

Columbia Law School also offers a traditional four-year J.D./M.B.A. program for students interested in a broader course curriculum and additional extracurricular activities in both business and law, and for whom the desire to enter the workforce one year sooner is not a significant factor.

students: building a résumé of experience

15

Columbia Law School has repeatedly been recognized by the *National Law Journal* for having placed the largest number of students at the top 50 law firms in the United States.

Because of mentorship provided by our distinguished faculty and a business law curriculum that is both intellectually challenging and pragmatic, our graduates are prepared to hit the ground running—an asset to any law firm or corporation.

Summer Internships

Law firms and consulting companies across the country consistently recruit Columbia Law School students for summer internships and associate positions. Summer law firm internships offer critical, on-the-job training and further prepare students for professional practice. It is not unusual for Columbia Law School students to accompany partners on deals, sit in on court sessions, or even follow cases to Europe as part of their immersion in the firm's work. Some firms offer students the option of working in an area of their choice, while others rotate summer associates through various types of litigation and corporate work. Summer internships also enable students to build collegial relationships with firm associates and partners, and to network with other professionals.

In addition to law firms, students can spend their summers working for major corporations, which have

included Pfizer, Johnson & Johnson, Chanel Inc., the New York Mets, TIAA-CREF, and the Miami Dolphins.

School-year Internships

Law firms, solo practitioners, Columbia Law School faculty members, businesses, and nonprofit organizations offer internships to law students. Moreover, third-year students who have accepted job offers from their summer firms may continue working for those firms on a part-time basis throughout the year.

International Study Programs

With 29 programs in 12 countries, Columbia Law School offers the broadest array of international double degree, certificate, and study abroad programs among U.S. law schools. These programs are an outstanding way for students to gain hands-on international experience and to expand their global professional network.

Just as Columbia's location in New York City offers unique access to many of the world's largest law firms and corporations, our global alliances and partner schools abroad also provide our students with unique advantages. Students in our program in global business law and governance, for example, benefit from the close ties that Sciences Po and the University of Paris 1 have with the International Court of Arbitration, UNESCO, the European Commission, the WTO, and French courts and law firms. International business law study abroad opportunities include:

students: building a résumé of experience

Global Alliance Programs

J.D./Certificate Program in Global Business Law and Governance

Sciences Po and University of Paris 1, France

Columbia-Oxford Alliance in Law and Finance

Oxford University, England

Double Degree Programs

J.D./Master in Global Business Law

Sciences Po and University of Paris 1, France

J.D./LL.M. and J.D./LL.B.

London School of Economics, King's College, or
University College London, England

J.D./LL.M.

Institute for Law and Finance,
University of Frankfurt, Germany

Community Enterprise Clinic

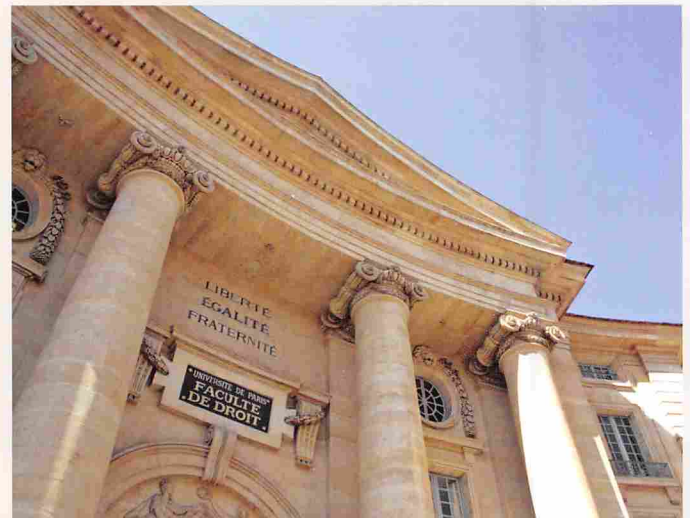
For students with an interest in start-up businesses and entrepreneurship, this clinic provides valuable firsthand experience. Students help small businesses and nonprofit organizations turn their visions into reality by providing legal services these clients otherwise could not afford. Typical projects include helping entrepreneurs choose and form appropriate business structures, enter into leases and contracts, and comply with regulatory requirements.

Career Services and Professional Development

The Office of Career Services and Professional Development offers students a wide variety of services and resources, including customized career counseling and a core professional development curriculum. They also connect students with the Law School's global alumni network. For example, through the Partners in Residence program, third-year students meet one-on-one with experienced law firm partners—retired and practicing Law School alumni—who provide career guidance.

The largest recruitment event for J.D. students is the four-day Early Interview Program, held each August off-campus. Recruitment programs are also held on-campus each fall and spring. LL.M. students have the opportunity to interview for permanent and postgraduate positions with U.S. and foreign firms through the LL.M. Interview Program.

Columbia Law School partners with University of Paris 1 (pictured below) and Sciences Po to offer unique business law programs.



centers of scholarship

Columbia Law School is home to a variety of research centers and programs that further enrich the learning experience of students. Standing at the forefront of legal scholarship, the Law School's centers serve as catalysts for curricular development and the exchange of ideas. They host visiting scholars from around the world and sponsor a wide array of events that bring prominent professionals to campus from the worlds of business, law, and government.

For more information on Columbia Law School's centers and programs, visit law.columbia.edu/center_program.

Center for Chinese Legal Studies

This center hosts one of the largest concentrations of students and scholars of Chinese law anywhere in the world outside of Asia. A leader in the field for more than 30 years, the center has played important roles in furthering public interest law in China and in scholarship on Chinese law. In addition to offering many lectures and events throughout the year, the center supports summer fellowships that take students to China, where they work in public interest or government positions or conduct original research.

Center for Contract and Economic Organization

The Center for Contract and Economic Organization is a joint project with Columbia Business School, the Columbia School of International and Public Affairs, and the University's economics department.

Center for International Commercial and Investment Arbitration Law

Columbia Law School established the Center for International Commercial and Investment Arbitration Law in 2012 to further the teaching and study of international arbitration, building on the school's well-established expertise in this rapidly growing area of legal practice.

International arbitration has been a major field of teaching and scholarship at Columbia Law School since the 1960s and 1970s, when Professor Henry P. deVries introduced the subject into the curriculum and authored some of the earliest pieces of scholarship on arbitration as an alternative form of international dispute resolution.

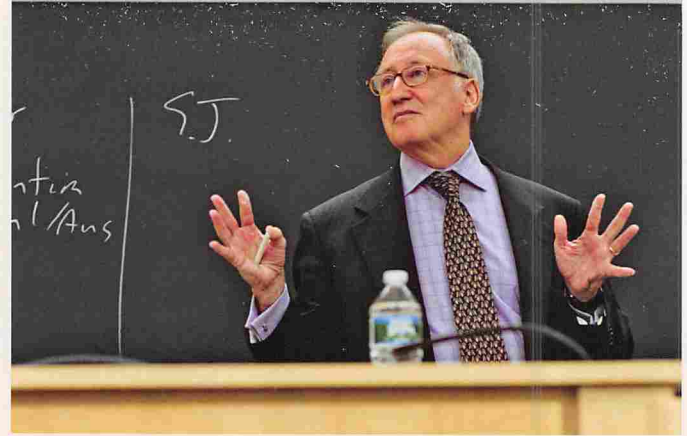
The new center further advances the Law School's longstanding position at the forefront of international arbitration teaching and scholarship. The center fosters, among other programs, a distinguished speaker series, a workshop series drawing upon scholars and practitioners in residence, and special lectures. The center also works closely with the Columbia Center on Sustainable Investment.

Center for Japanese Legal Studies

This center embodies Columbia's unparalleled leadership in the area of Japanese law. Established with financial support from the Fuyo Group and the Japan-U.S. Friendship Commission, the center's activities reflect the dynamic process of legal reform currently underway in Japan. The center administers study abroad and fellowship programs, and is instrumental in helping J.D. students secure employment as summer associates with Japanese law firms and government offices.

Center for Korean Legal Studies

With the establishment of this center, through grants from the Hankook Tire Group and the Korea Foundation, Columbia Law School became the first U.S. law school to have a center dedicated to the study of both the South and North Korean legal systems. The center brings together scholars, practitioners, and students to pursue research and debate a range of legal and policy issues impacting the Korean peninsula. The center also develops course offerings and sponsors events.



Professor Victor P. Goldberg

Center for Law and Economic Studies

Shedding new light on fundamental economic and legal problems in modern industrial society is the goal of the Center for Law and Economic Studies, a joint initiative of Columbia Law School and Columbia Business School.

Center on Corporate Governance

The activities of the Center on Corporate Governance are informed not only by the traditional understanding of corporate governance, but also by current issues raised amid recent scandals and governmental responses. The center hosts symposia, meetings, and other events that address privatization in emerging economies, gatekeepers, shareholder democracy, institutional investor governance, and accounting standards.

Center on Global Governance

The Center on Global Governance draws together scholars and practitioners from the fields of business, economics, journalism, public health, and international affairs to address the interrelation of business and human rights in a global economy. The center collaborates with other schools at the University and with the Columbia Law School Human Rights Institute.

Center on Global Legal Transformation

The Center on Global Legal Transformation brings together researchers from across disciplines to study emergent processes of multiple, overlapping governance regimes and to reconceptualize existing theories of law and governance. Through its Global Finance and Law Initiative, sponsored by the Institute for New Economic Thinking, the center is examining market operation and regulation paradigms in order to recommend new designs for effective governance regimes.

Charles Evans Gerber Transactional Studies Center

The Charles Evans Gerber Transactional Studies Center has introduced a series of innovative classes and seminars that focus on transaction-based skills, as well as the art and practice of being a successful business lawyer. These courses integrate Socratic teaching with experiential learning in drafting, negotiating, and analyzing real-world business transactions. In addition to the core Deals course and the Deals workshops, the program sponsors a number of transaction-related seminars and courses, including Deals Litigation; Real Estate M&A and Restructuring Deals Workshop; and the Tax Deals Workshop.

Columbia Center on Sustainable Investment

The Columbia Center on Sustainable Investment is a leader on issues related to foreign direct investment (FDI) in the global economy and the sustainability dimension of such investment. The center is a joint undertaking of Columbia Law School and The Earth Institute at Columbia University. Students work with staff on research projects and serve as editors and writers for some of the center's publications, including the annual *Yearbook on International Investment Law and Policy*.

European Legal Studies Center

The European Legal Studies Center is an integral part of Columbia Law School's mission to train lawyers for leadership roles in international public affairs and the global economy. The center supervises the *Columbia Journal of European Law* and sponsors research and conferences that benefit policymakers as well as the legal, business,



and academic communities. The center also develops internship opportunities at prestigious international organizations and businesses throughout Europe.

Ira M. Millstein Center for Global Markets and Corporate Ownership

Established in 2012, this center studies global financial markets and their diverse, interdependent actors. Building on the Law School's longstanding strength in the field of corporate law, the center conducts timely research on crucial world issues, including the restoration of public trust in the market and the appropriate relationship between investors and corporations. The center focuses on two major projects: Interdependence in the Global Economy, which aims to study means to promote global economic growth and social progress; and The Project on Investment, Ownership, and Control in the Modern Firm, which will offer the first comprehensive analysis of the identity, incentives, and influence of the institutions emerging as owners in the newly fragmented world of equity finance.

Program in the Law and Economics of Capital Markets

Current research in financial economics is largely uninformed about the real-world regulatory structure within which securities markets operate. At the same time, legal literature concerning capital-market regulation is sparse. This program, a joint project of Columbia Law School and Columbia Business School, fills this gap in scholarship and industry leadership.

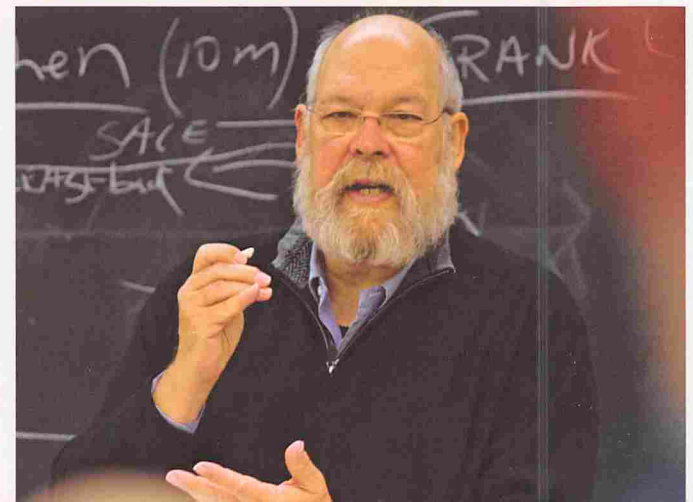
Richard Paul Richman Center for Business, Law, and Public Policy

This interdisciplinary academic center is jointly administered by Columbia Law School and Columbia Business School. The center was established to spark new scholarship and research; provide a platform for the promotion of dialogue and the exchange of ideas on timely, relevant issues of the day; and inspire future generations of students to pursue careers at the intersection of business, law, and public policy.

Tax Policy Colloquium

The Tax Policy Colloquium provides students with the opportunity to develop skills in reading and critiquing contemporary legal scholarship. Leading experts from around the country join the colloquium to present their latest work.

Professor Michael J. Graetz



For law students interested in advocating on behalf of corporations or serving as leaders in the business world, Columbia Law School is the ideal springboard.

Our graduates represent major corporations as associates and partners at top law firms, they are general counsels to international corporations, and they serve our nation in government positions. Many have forged paths as business leaders, financiers, entrepreneurs, and movie producers. As the alumni profiled below illustrate, a Columbia Law School education positions graduates for opportunities throughout their careers—and sometimes leads to new passions.

Prepared for Change

Deana Brown '09 originally planned on going to medical school. Today, she finds bankruptcy law fascinating. "The code offers creditors and debtors leeway to work through issues without resorting to litigation—although that's always an option," Brown explains. She credits the Socratic teaching method, used by



Columbia Law School professors, with helping her think like a lawyer and ease into the legal culture.

While she was a student, Brown worked as a summer associate for Milbank, Tweed, Hadley & McCloy, first in New York City and then in Los Angeles, where she currently serves as an associate working on bankruptcy cases.

"Bankruptcy law is likely to change quite a bit because of the economy," Brown says. "But Columbia Law School and the people I've met here have prepared me well."

Doing Business Anywhere in the World

As a practicing attorney in Mexico City for six years prior to enrolling at Columbia Law School, Luis



Cervantes Castillo '09 LL.M. already had ample experience settling disputes among corporations, both foreign and domestic. At the Law School, he refined and expanded his legal skills, mixing classes

on securities and capital markets with others on bankruptcy and reorganization.

He also focused his studies on becoming even more fluent in American law. "If you are familiar with the American way of doing business, you can do business with anyone in the world," he says.

Now a senior associate in the New York offices of Cervantes Sainz, Castillo represents national and multinational clients in a broad range of transactional matters spanning corporate, finance, and commercial law.

Providing Tax-Efficient Solutions

For Sang I. Ji '96, a partner at White & Case in New York, taxation is a passion. For Ji, taxes are not just about mathematical formulas, but about fundamental fairness in the government's methods of raising revenue, creating incentives, and redistributing wealth.

Steering the Largest IPO in U.S. History

In September 2014, when the Alibaba Group launched the biggest IPO in U.S. history, the China-based Internet e-commerce company made big waves in the business world.



So when the company's general counsel, **Tim Steinert '89**, visited Columbia Law School eight days prior to Alibaba's debut on the New York Stock Exchange, students flocked to hear him speak. During an

informal discussion, Steinert discussed Alibaba's IPO process, his work as an in-house counsel, and his own journey to becoming an executive at one of the world's most successful companies.

After graduating from the Law School in 1989, Steinert moved to Beijing to practice corporate law as an associate at Coudert Brothers. His next associate position, at Davis Polk, brought him to Hong Kong in 1994. Five years later, Steinert was named a partner at Freshfield Bruckhaus Deringer, where he focused on cross-border mergers and acquisitions and IPOs.

Steinert's transition from law firm partner to in-house counsel at a fairly new Internet startup in 2007 was set in motion by an old college friend who invited him to join the Alibaba team. The move, Steinert admitted, was risky at the time.

"The rule of my career is, I always want to keep doing something that's interesting," he told students. "Every piece of my career has had a contribution [to where I am today]."

"Taxation is an area of law that requires mastery of complex technical provisions, and an understanding of broad policy objectives and judicial doctrines," says Ji, who frequently uses the rules he learned in Professor **Richard Stone's Partnership Tax class**.



Ji's practice emphasizes tax issues arising in mergers and acquisitions, securities offerings, and financial products. "I wanted to be a transactional lawyer in an area where complex analysis and deep thought were necessary to be successful; tax provides all of that," he says. "The opportunity to provide my clients with tax-efficient solutions that navigate the complex web of U.S. and foreign tax laws is the perfect mix of business and law for me."

A Dual Degree—An International Experience

As an electrical engineering major in college, **Elizabeth Broomfield '11** studied nanotechnology and space policy. Three years and countless hours of study later, she wrote her master's thesis on capital control regulation to complete the Law School's J.D./LL.M. program.

While molecular manipulation and monetary policy may seem disparate, Broomfield notes that both subjects require an analytical perspective and attention to detail. "When it comes to finance law, even when a little thing changes, billions of dollars are at stake. A single word can make a huge difference," she says.

During her first two years of legal study at the Law School, Broomfield served as president of the Columbia Business and Law Association. Under her leadership, the association hosted an array of influential speakers, including the White House's former special master for compensation, Kenneth Feinberg.



Broomfield spent her third year of law school studying overseas as part of the J.D./LL.M. London Program at the London School of Economics. While abroad, she divided her time between classes, travel, and work as a part-time law clerk at Cleary Gottlieb Steen & Hamilton's London office. She had previously assisted on investment and financial regulation projects for the firm as a summer associate and joined Cleary's New York office full time after graduation.

Anticipating Change



International diplomat, enforcer, defender, and business strategist are just a few roles Brad Smith '84 plays as general counsel and executive vice president for the Microsoft Corporation. He leads the company's legal and corporate affairs group, which has approximately 1,100 employees located in 55 countries, and is responsible for the company's legal work, its intellectual property portfolio and patent licensing

business, and its government affairs, public policy and corporate citizenship and philanthropic work. He also serves as Microsoft's corporate secretary and its chief compliance officer.

Because Microsoft is a high-profile company, bringing accordingly high-profile issues to the fore, Smith says he probably has a more public role than many of his contemporaries in the computer industry. These days, he is just as likely to be giving speeches as he is to be overseeing big negotiations.

Though he wears many hats, Smith says the ability to take a forward-looking approach is the common strain tying together each of his responsibilities at Microsoft. "A constant feature of my job is the degree to which the law is changing to adapt to the various societal impacts of new technology," he says. "One lesson I frequently apply is one I learned in my very first semester at Columbia Law School, in a Legal Methods class. The course showed how specific aspects of product liability law changed almost 180 degrees over a 45-year period, influenced in substantial part by the rise of the automobile and modern manufacturing. I find myself talking frequently with our lawyers about the need not just to focus on the law as it exists today, but to anticipate where it is heading. I even find myself illustrating the point with a couple of the cases from that course."

The J.D./M.B.A. Edge



While developing a paperless requisition process for the FBI as an IT consultant in 2010, Shanita Nicholas '13 became interested in the way legal processes and business procedures often overlap.

When Columbia Law School announced plans to launch its Three-Year J.D./M.B.A Program later that year, Nicholas decided it would be an ideal time to pursue degrees in both areas.

"Business and law are so interconnected," she says. "To be able to study them at the same time and merge ideas is wonderful."

After Nicholas' second year in the program—her year in residence at Columbia Business School—she served as a summer associate in the corporate law practice at Simpson Thacher & Bartlett, focusing specifically on private equity matters and fund formation.

In her final year, Nicholas worked to build on her business and legal skills. She served as the "lawyer" member of the first-place team at the Business School's KKR Deal Camp Competition, which is centered on the analysis of a private equity case. Nicholas also served as a research associate in the Office of the President at Columbia University, collecting data on how the University can implement new policies in an effort to support student entrepreneurship.

One of the first students to complete Columbia Law School's Three-Year J.D./M.B.A. Program, she joined Simpson Thacher's Manhattan office as an associate in the firm's corporate practice after graduation.

Building a Firm



Like many international lawyers who earn graduate legal degrees in the United States, Luis Alberto Aninat '00 LL.M. returned home to practice. As a founding partner of Aninat Schwencke & Cía in Santiago, Chile, he advises corporate clients, oversees litigation, and manages a growing law firm. "It has been an incredible ride," says Aninat, who worked as a foreign associate at Cameron & Hornbostel in Washington, D.C., and as a partner at Aninat & Cía, his family's law firm, before venturing out on his own.

In 2005, Aninat and Juan Pablo Schwencke '97 LL.M. discussed the possibility of forming a firm with national roots and international reach. The partners combined their savings, and they opened Aninat Schwencke & Cía in early 2006.

Seven years later, Aninat Schwencke has grown to include 40 attorneys, a number that may not sound so large by U.S. law firm standards, but one that ranks highly in a country where few firms employ more than 50 lawyers. "Chile is a very isolated and far-away country, and so we have really worked hard to be connected, mainly with the U.S., but also with some jurisdictions in Europe," Aninat says.

Juggling many roles, Aninat is also a professor at Universidad de Chile School of Law and a founder of the online newspaper *El Dinamo*. But his leadership at Aninat Schwencke & Cía has clearly paid off. Aninat Schwencke & Cía has garnered the recognition of Chambers and Partners, *Chambers Global*, and *Latin*

Lawyer. “In only seven years,” Aninat says, “we have managed to become one of the top 10 or 12 law firms in the country.”

Understanding True Compliance

As chief executive officer at Goldman Sachs Bank USA, **Esta Stecher '82** oversees the company's strategy, funding, and commercial activities. Stecher, a Columbia University Trustee and tax law expert, formerly served as executive vice president and general counsel of Goldman Sachs Group Inc. She assumed the position of CEO just as Goldman Sachs Bank USA was adapting to sweeping changes in the industry, including those mandated by the Dodd-Frank law, which prevents banks that hold federally insured deposits from trading certain types of derivatives.

“Our industry is highly regulated, but ethics encompasses much more than strict compliance with the law,” says Stecher. “It includes things like fairness and honesty, even when the disclosure may be costly or embarrassing to oneself.” It also involves “good faith in business dealings and the discipline not to exploit an unfair commercial advantage, even when this can be done with legal impunity.”



A Cultural Bridge



Charles Li '91 emerged from a very difficult young adulthood during China's cultural revolution and landed at the University of Alabama, where he studied journalism. Although he had every intention of pursuing a writing career, he found classroom discussions of legal issues such as libel and defamation too compelling to push to the sidelines. “My whole career took a turn,” he says.

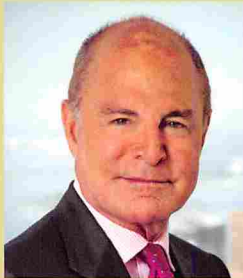
Li enrolled at Columbia Law School and, after graduating, spent several years at Davis Polk & Wardwell. At the time, the business climate in China was heating up, and Li wanted to return home. One of his firm's clients, Merrill Lynch, offered him a position heading up its China business. Nine years later, in 2003, Li joined JPMorgan China as chairman and CEO.

At Columbia Law School, the Center for Chinese Legal Studies made Li feel at home, and he became the managing editor of the *Journal on Chinese Law*. Among his classes, Constitutional Law had the most profound impact. “As part of the leadership in China, and one of the fortunate few, there is a greater responsibility on our shoulders to influence the direction of the country, with huge consequences for the environment and for people's freedom,” he says. “Constitutional law gives us a good foundation to think about it.”

Since 2010, Li has served as CEO of Hong Kong Exchanges and Clearing Limited, the company that operates the Hong Kong Stock Exchange. He sees him-

Knowing the Business

In a changing legal landscape, knowledge of law firm finances and structure is even more crucial for new attorneys, and that is exactly what powerhouse deal-maker **Mel M. Immergut '71** provides in his seminar,



The Law Firm of Today.

Immergut, who led Milbank, Tweed, Hadley & McCloy as chairman for nearly two decades, offers students valuable insights and advice as he prepares them to become effective participants in any law firm or business.

In his seminar, students participate in role-play negotiations based on an actual merger of two law firms—a large U.K.-based firm and a smaller, more profitable New York-based firm. Students divide into teams, with each team negotiating all aspects of the merger on behalf of one of the firms, including drafting merger agreements, firm strategy statements, financing documents, purchase agreements, fee and outsourcing arrangements, and various other documents.

“I want students to be actively involved in simulating running a business,” Immergut says. “When two firms merge, there are questions of finances, real estate, risk management—basically almost everything that a managing partner at a law firm deals with on a daily basis.

Immergut also invites experts from Fortune 500 companies and major firms to share their professional experiences with students. Past guests have included William P. Lauder, chairman of Estée Lauder, and Dan DiPietro, chairman of the law firm group at Citi Private Bank.

self as a cultural and linguistic bridge between Americans who want to invest in Chinese markets and those who need the capital. “You have to think like an American lawyer and banker,” he says. “But you also have to think like your client—a government official, corporate executive, or academic.”

Leading Innovation



In July 1969, 15-year-old **Tom Rogers '79** held a reel-to-reel audio recorder up to the speaker of the TV set in his parents' Westchester home. He had decided to tape Walter Cronkite's broadcast of the moon landing. He thought he might want to listen to it again later.

Today as the president and CEO of TiVo, Rogers is leading a charge to make television viewing a more personalized and enjoyable experience.

After graduating from Columbia Law School, Rogers worked for two years as an attorney at a Wall Street firm before heading to Washington, D.C., in the early 1980s to serve as counsel to the congressional subcommittee dealing with media and telecommunications law. It was a key moment in the history of television. Cable TV was exploding in popularity, and Rogers led the drafting of the Cable Act of 1984, which created the federal framework for governing the industry. Over the next few years, all three broadcast networks switched ownership hands—with Rogers working in-depth on many of the associated regulatory issues. His talents impressed Jack Welch, the legendary chairman of General Electric, which then owned NBC, and soon

enough Rogers was appointed the first president of NBC's new cable division. There, he founded CNBC and MSNBC, and oversaw an array of cable channels, including A&E, History, Bravo, AMC, and Court TV. In 1999, he moved on to become CEO of Primedia—a major player in the print, online, and video realms—before eventually settling in at TiVo.

With Rogers at the helm, TiVo has tripled in value and won an Emmy Award for TV innovation. He has taken TiVo from its original roots as the creator of the DVR to now being what Rogers refers to as “the leader in providing next generation TV to the cable industry.”

“I deal with significant legal issues every day,” he says. “I’ve often thought that I could never have the insights I bring to my role as CEO without my legal training.”



Winning New Business

Wei Sun Christianson '89 is a managing director and Co-CEO of Asia Pacific, and CEO of China for Morgan Stanley. She traces her powerful career in banking to



her steely resolve to become a professional woman and a series of personal encounters. She met **R. Randle Edwards**, the Walter Gellhorn Professor Emeritus of Law, in Beijing and spoke with him about

the legal profession. When she showed interest, he suggested that she repeat her undergraduate study at a top U.S. college before pursuing a J.D. No stranger to hard work, Christianson applied and was accepted to Amherst College as its first student from mainland China. She continued on to Columbia Law School.

Following graduation, she moved to Hong Kong and accepted a position drafting the regulatory structure that would enable the first batch of People's Republic of China companies to be listed outside China—a unique job that helped pave the way for her investment banking career.

In the years since, Christianson has masterminded major initial public offerings, including those for Sinopec, China Life, and SMIC, and she oversaw CNPC's \$4.2 billion acquisition of Gas Khazakstan, which was the largest cross-border M&A deal ever undertaken in China. “The rigors of my Columbia Law School education and the aggressiveness, focus, and attention to detail required of lawyers in the U.S. is perfect training for being a successful investment banker in China,” she says.

columbia business law faculty



Jagdish Bhagwati

University Professor

Areas of expertise include law and economics, world trade, and policy. Senior fellow in international economics at the Council on Foreign Relations; former economic policy adviser to the director general of GATT; special adviser to the U.N. on globalization; external adviser to the WTO



Anu Bradford

Henry L. Moses Professor of Law and International Organization

Areas of expertise include international trade law, comparative and international antitrust law, European Union law, international political economy, and international relations theory. Former adviser on economic policy in the Parliament of Finland and expert assistant to a member of the European Parliament; director, European Legal Studies Center



Richard R.W. Brooks

Charles Keller Beekman Professor of Law

Areas of expertise include contracts; business organization; and law, economics, and social practice



John C. Coffee Jr.

Adolf A. Berle Professor of Law

Areas of expertise include corporations, corporate governance, securities regulation, class actions, and white-collar crime. Possibly the most cited and quoted corporate business law expert in the United States; director, Center on Corporate Governance



Merritt B. Fox

Michael E. Patterson Professor of Law, NASDAQ Professor for Law and Economics of Capital Markets

Areas of expertise include corporate and securities law, law and economics, and international finance. Co-director of the Program in the Law and Economics of Capital Markets; co-director of the Center for Law and Economic Studies; Columbia Faculty Director of the Columbia-Oxford Alliance in Law and Finance



Ronald J. Gilson

Marc and Eva Stern Professor of Law and Business

Areas of interest include corporate and securities law, law and economics, venture capital, and private equity financing. Co-author of the seminal casebook *Cases & Materials on Corporations*



Victor P. Goldberg

*Jerome L. Greene
Professor of Transactional Law*

Areas of expertise include law and economics, antitrust, regulation, and contracts. Co-creator of the innovative Deals course



Harvey J. Goldschmid '65

Dwight Professor of Law

Areas of expertise include corporations, and antitrust and trade regulation. U.S. trustee, International Financial Reporting Standards Foundation; former SEC commissioner



Jeffrey N. Gordon

*Richard Paul Richman
Professor of Law*

Areas of expertise include mergers and acquisitions, and corporations. Co-director, Center for Law and Economic Studies; co-director, Richard Paul Richman Center for Business, Law, and Public Policy; co-director, Ira M. Millstein Center for Global Markets and Corporate Ownership



Zohar Goshen

Alfred W. Bressler Professor of Law

Areas of expertise include corporate law, securities regulation, corporate finance, and antitrust. Former chairman of the Israel Securities Authority; co-director, Center for Israeli Legal Studies



Michael J. Graetz

*Columbia Alumni
Professor of Tax Law*

Areas of expertise include national and international tax law. Author of leading tax textbooks; former deputy assistant secretary for tax policy in the U.S. Treasury Department



Michael A. Heller

*Lawrence A. Wien
Professor of Real Estate Law*

Areas of expertise include property, land use, real estate, transition economies and corporate governance



C. Scott Hemphill

Professor of Law

Areas of expertise include antitrust law, intellectual property, and sector-specific regulation. Former chief of the Antitrust Bureau in the Office of the City of New York Attorney General



Bert I. Huang

Professor of Law

Areas of interest include civil procedure, empirical analysis of law, courts and the legal process, and remedies. Former staff economist with the White House Council of Economic Advisers



Robert J. Jackson Jr.

Professor of Law

Areas of expertise include executive compensation, corporate governance, corporations, and corporate finance. Former special adviser to the U.S. Treasury Department; co-director, Ira M. Millstein Center for Global Markets and Corporate Ownership; co-director, Richard Paul Richman Center for Business, Law, and Public Policy



Kathryn Judge

Associate Professor of Law and Milton Handler Fellow

Areas of expertise include financial institutions, financial innovations, capital markets, corporations, and the role of intermediaries in the financial markets



Avery W. Katz

Vice Dean, Milton Handler Professor of Law

Areas of expertise include contracts, secured transactions, and commercial law



Jody S. Kraus

Patricia D. and R. Paul Yetter Professor of Law and Professor of Philosophy

Areas of expertise include contracts, commercial law, and the relationship between moral and economic theories of law in general and contract law in particular. Co-director, Center for Law and Philosophy



Lance Liebman

*William S. Beinecke
Professor of Law*

Areas of expertise include telecommunications, property law, and employment law



Petros C. Mavroidis

*Edwin B. Parker Professor of Foreign
and Comparative Law*

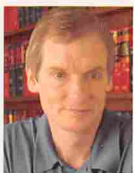
Areas of expertise include WTO law and international antitrust. Legal adviser to the WTO, assisting developing countries with WTO dispute settlements



Edward R. Morrison

*Charles Evans Gerber
Professor of Law*

Areas of expertise include bankruptcy law, law and economics, corporate reorganization, and contracts



Ronald Mann

*Albert E. Cinelli Enterprise
Professor of Law*

Areas of expertise include commercial law, payment systems, secured transactions, electronic commerce, and intellectual property. Co-author of the first American legal casebook on electronic commerce; co-chair, Charles Evans Gerber Transactional Studies Center



Curtis J. Milhaupt '89

*Parker Professor of Comparative
Corporate Law, Fuyo Professor
of Japanese Law*

Areas of expertise include comparative corporate governance, Japanese and other Asian legal systems, and law and economic development. Director, Center for Japanese Legal Studies; director, Parker School of Foreign and Comparative Law



Katharina Pistor

Michael I. Sovern Professor of Law

Areas of expertise include comparative and international law, international financial institutions, corporate governance, and law and economic development. Former consultant to the World Bank; director, Center on Global Legal Transformation



Alex Raskolnikov

*Wilbur H. Friedman
Professor of Tax Law*

Areas of expertise include tax policy, taxation of financial instruments, and economic analysis of deterrence. Co-chair, Charles Evans Gerber Transactional Studies Center



Charles F. Sabel

Maurice T. Moore Professor of Law

Areas of expertise include economics and social organization



David M. Schizer

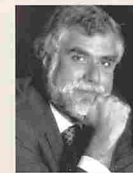
*Dean Emeritus and Harvey R. Miller
Professor of Law and Economics*

Areas of expertise include tax policy, derivative securities, and professional responsibility. Co-director, Richard Paul Richman Center for Business, Law, and Public Policy ; co-chair, Charles Evans Gerber Transactional Studies Center; co-director, Center for Israeli Legal Studies



Robert E. Scott

Alfred McCormack Professor of Law
Areas of expertise include contracts, commercial transactions, and bankruptcy. President, American Law and Economics Association; co-director, Center for Contract and Economic Organization; former interim Dean, Columbia Law School; former Dean, University of Virginia School of Law



Richard Berenson Stone

Professor of Law

Areas of expertise include corporate tax and real estate transactions

Join in the Conversation

To join in the conversation with Columbia Law School's business law faculty, visit: clsbluesky.law.columbia.edu.

You can also contact the editor at clsbluesky@law.columbia.edu, check out the blog, or follow us on Twitter

@CLSBlueSkyBlog.

To Learn More

For more information about admissions
and business law at Columbia Law School:
law.columbia.edu

Admissions and Curriculum

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